



# BUYWAYS

*South Carolina Association of Governmental Purchasing Officials*

VOLUME 6 EDITION1 January-March 2009 Online Edition

CHAPTER OF NIGP



## **OFFICERS**

### **President**

Rochelle Daniels, CPPB

### **Vice President**

Donna Potts, CPPB

### **Treasurer**

Nadine Chasteen, CPPB

### **Secretary**

Daniel Covey

### **Data Base Administrator**

Ron Brock, CPPB, CPM

### **Directors**

#### **Region I**

Allen Mance, Jr. CPPB

#### **Region II**

John Hamer, CPPB

#### **Region III**

Geneva Jackson

#### **Region IV**

Wayne Putnam

#### **Region V**

Larry Stegner, CPPB

### **Directors at Large**

Janice Bell, CPPB

Georgia Gillens, CPPB

Stacy Langdale, CPPB

Angelia Sumpter

Margaret Woodson

### **Past President**

Wendy E. Williams, CPPO, C.P.M.

Please visit our new website at <http://www.scagpo.org> for up to date schedule and agendas.

## **President's Message Rochelle P. Daniels, CPPB**

We are well into the year; plans are under way for the annual conference to be held November 18–20, 2009 in Hilton Head, quarterly trainings, self study groups, committee meetings and board meetings. There's an opportunity for each of us to participate.

With almost 600 active members, we are among NIGP's Large Chapters. This large group means more than just a number, it means you have the opportunity to call upon any member, network with a number of members, and make a new friend for life or further your professional career. People hanging together or associating together does not mean a "clique", it means members are interested in networking with each other and so can you. We welcome and look forward to the support from the MMO/ITMO office at our trainings and annual conference. Having that one on one time with them makes that question just a little easier to ask.

**Continued on page 2**

### **Inside This Issue:**

<b>President's Message</b> .....	1-2
<b>Upcoming Events</b> .....	2
<b>Call for Committee Members</b> .....	2-3
<b>Board Officers and Members</b> .....	3
<b>Committee Chairs</b> .....	4
<b>Meet Your Board Members</b> .....	5
<b>Committee Reports</b> .....	6
<b>Committee Volunteers</b> .....	7-10
<b>HR Lighter Side</b> .....	11
<b>Thirteen Most Annoying People to work with</b> ....	11-12

**BUYWAYS ONLINE**

2007 Information and Publicity Committee

Melissa Thurstin, CPM.. Chair/Editor  
 Ron Brock, CPPB ..... Co-Chair  
 Joe Naylor .....Webmaster

**BUYWAYS Online** is published quarterly and distributed electronically to members of the South Carolina Association of Governmental Purchasing Officials (SCAGPO), NIGP and NIGP Chapter Presidents free of charge. BUYWAYS Online provides news articles, purchasing seminars, workshops, conferences, and other information of interest to its diversified purchasing membership, which consists of city, county, school districts and state agencies involved in the procurement of goods and services. For information or questions about BUYWAYS Online, please contact: Melissa Rae Thurstin, 803-896-6486, Fax 803-896-6980.

Please e-mail all articles to: [information@scagpo.org](mailto:information@scagpo.org)

**UPCOMING EVENTS**

- ❖ April 28th  
Board Meeting 9:00 am  
 Teleconference
- ❖ April 29th  
Salute to Small Business  
 Columbia Metropolitan Convention Center
- ❖ April 29<sup>th</sup> - May 1st  
NIGP Class  
 Planning, Scheduling and Requirements Analysis
- ❖ May 21st  
Summer Training Seminar  
 SC Department of Archives and History
- ❖ May 28<sup>th</sup>  
 Board Meeting 9:30 am  
 Midlands Technical College
- ❖ June 3<sup>rd</sup>-June 6th  
NIGP Class  
 Contract Administration

You are being asked again to send your ideas for the organization to the respective chair person of the committee or to the President's email at [president@scagpo.org](mailto:president@scagpo.org) . Don't be the one to talk of great ideas and not follow through; share your thoughts with your organization. You do not have to be in a leadership role in this organization to make a difference.

The 2009 Board is wonderful; we have made good progress toward a successful year. We've voted on and passed a number of decisions that best serves the majority of the members. As always, the board meeting minutes are placed on the SCAGPO's web site. Your Directors will also keep you informed of the board's decisions and discussions.

Our immediate past President, Wendy Williams, did an outstanding job in 2008 and with her by our side, we will again. To the Board, I appreciate you and all you are doing for this great organization. I also need to publicly thank my bosses and office for allowing me the time to serve SCAGPO.

Take Care,  
 ,  
*Rochelle*

**Call for Committee Members**

We need volunteers for committees. As most of you know, SCAGPO has the following committees:

- |                           |                  |
|---------------------------|------------------|
| Awards & Scholarship      | Bowling (Ad-Hoc) |
| Conference                | Certification    |
| Co-Sponsorship (Ad-Hoc)   | Finance          |
| Golf Tournament           | Historian        |
| Information & Publicity   | Membership       |
| Legislative & Resolutions | Program          |
| Professional Development  |                  |

So, serving on a committee is not only a much-needed contribution to SCAGPO, but also a terrific way to reap personal and professional benefits as well. We encourage you to sign up now by emailing one or more of the Committee Chairs listed on our website!

As a caution, in the past, from time to time we have had people sign up for a committee, then not attend meetings, not participate or contribute, but then expect a certificate for having served. Subsequently, there are some attendance and participation requirements now so please check these in the operations manual and with the committee chair beforehand and make sure you are able to commit the time required to serve on the committee of your choice.

Many thanks to all of you who have served, are currently serving, and will serve. Your involvement is greatly appreciated!

## **2009 SCAGPO Officers and Board of Directors**

### **2009 SCAGPO Officers**

*President*

*Rochelle Daniels, CPPB*

[president@scagpo.org](mailto:president@scagpo.org)

*Vice-President*

*Donna Potts, CPPB*

[vice-president@scagpo.org](mailto:vice-president@scagpo.org)

*Treasurer*

*Nadine Chasteen, CPPB*

[treasurer@scagpo.org](mailto:treasurer@scagpo.org)

*Secretary*

*Theresa Watts, CPPB*

[secretary@scagpo.org](mailto:secretary@scagpo.org)

*Database Administrator*

*Ron Brock, CPPB, CPM*

[databaseadm@scagpo.org](mailto:databaseadm@scagpo.org)

*Past President*

*Wendy E. Williams, CPPO, C.P.M.*

[pastpresident@scagpo.org](mailto:pastpresident@scagpo.org)

### **Directors at Large**

*Janice Bell, CPPB*

[directorbell@scagpo.org](mailto:directorbell@scagpo.org)

*Georgia Gillens, CPPB*

[directorgillens@scagpo.org](mailto:directorgillens@scagpo.org)

*Stacy Langdale, CPPB*

[directorlangdale@scagpo.org](mailto:directorlangdale@scagpo.org)

*Angelia Sumpter*

[directorsumpter@scagpo.org](mailto:directorsumpter@scagpo.org)

*Margaret Woodson*

[directorwoodson@scagpo.org](mailto:directorwoodson@scagpo.org)

### **Regional Directors**

*Region I Director*

*Allen Mance, Jr. CPPB*

[region1@scagpo.org](mailto:region1@scagpo.org)

*Region II Director*

*John Hamer, CPPB*

[region2@scagpo.org](mailto:region2@scagpo.org)

*Region III Director*

*Geneva Jackson*

[region3@scagpo.org](mailto:region3@scagpo.org)

*Region IV Director*

*Wayne Putnam*

[region4@scagpo.org](mailto:region4@scagpo.org)

*Region V Director*

*Larry Stegner, CPPB*

[region5@scagpo.org](mailto:region5@scagpo.org)

## 2009 Committee Chairs

### *Awards and Scholarship*

*R. Voight Shealy*

[awardsandscholarships@scagpo.org](mailto:awardsandscholarships@scagpo.org)

### *Bowling Team*

*Angelia Sumpter*

[bowling@scagpo.org](mailto:bowling@scagpo.org)

### *Conference Committee*

*Melissa Thurstin, CPM*

[conference@scagpo.org](mailto:conference@scagpo.org)

### *Co-Sponsorship Ad-Hoc*

*Tony Ellis, CPPO*

[cosponsor@scagpo.org](mailto:cosponsor@scagpo.org)

### *Certification*

*Michele Mahon, CPPB*

[certification@scagpo.org](mailto:certification@scagpo.org)

### *Finance*

*Mac Stiles*

[finance@scagpo.org](mailto:finance@scagpo.org)

### *Golf Tournament (Ad-Hoc)*

*Elizabeth Smith*

[Golf@scagpo.org](mailto:Golf@scagpo.org)

### *Historian*

*Samuel Stephens, CPPO*

[historian@scagpo.org](mailto:historian@scagpo.org)

### *Information and Publicity*

*Melissa Thurstin, CPM*

[information@scagpo.org](mailto:information@scagpo.org)

### *Legislative and Resolutions*

*Voight Shealy, CPO*

[legislative@scagpo.org](mailto:legislative@scagpo.org)

### *Membership*

*Tamika Malone*

[membership@scagpo.org](mailto:membership@scagpo.org)

### *Nominating*

*Wendy E. Williams, CPPO, C.P.M.*

[nominating@scagpo.org](mailto:nominating@scagpo.org)

### *Past President's Council*

*Wendy E. Williams, CPPO, C.P.M.*

[pastpresident@scagpo.org](mailto:pastpresident@scagpo.org)

### *Professional Dev.*

*Clarissa Clark, CPPB*

[professional@scagpo.org](mailto:professional@scagpo.org)

### *Program Committee*

*Donna Potts, CPPB*

[program@scapo.org](mailto:program@scapo.org)

## *Meet Your Board Members*

**Vice-President Donna J. (Harris) Potts, CPPB** started her career in the purchasing field in 1990 with Richland County Government. During her career, she has worked for Richland County Government; Lexington County Government; and is currently working for SCDOT as a Procurement Manager I. Donna has been an active member of SCAGPO since 1990 and NIGP since 1996. She has served on the SCAGPO Conference, Program, Professional Development, Membership and Golf committees for several years. She has attended all Annual Conferences and Training Seminars since 1990. Being a member of this organization has afforded her, the opportunity to acquire knowledge of this profession and to meet and work with many wonderful people.

**Treasurer Nadine Chasteen, CPPO** is the Director, Procurement Services Division For the County of Greenville. She has been employed by Greenville County for 31 years with 20 years in Budget and Control and 11 years in Procurement. She received her MA Degree in Business Administration from Southern Wesleyan University. She serves as treasurer for the SC Assn of Governmental Purchasing Officials organization. Ms Chasteen also holds a music degree and has taught piano and voice privately for more than 20 years. She has conducted local choirs and church choirs and now serves as pianist at a church in Greer, SC.

**Database Administrator Ron Brock, CPPB, CPM** currently works at the Department of Health and Environmental Control (DHEC) as a Contract Services Manager in the Chief of Staff's office where he oversees professional service contracts. Before that he worked as a Procurement Officer in DHEC's Bureau of Business Management, Procurement Services. He is an active member of SCAGPO. He has served on numerous committees to include Professional Development, Conference, Program and Membership. In his spare time he teaches computer classes at Midlands Technical College at night as an adjunct faculty member and he volunteers as a radio reader for the Commission for the Blind. Ron has a Bachelor of Science degree in Mathematics from the University of Oklahoma and a Master of Business Administration from Western New England College. He retired from the US Air Force as a Major and now enjoys RVing and spending time with his grandchildren (Will 5, and Hope 2).

**Director at Large Stacy Langdale** currently serves as Purchasing Manager of Colleton County, South Carolina and has worked with the County since 2003. She is a Certified Professional Public Buyer (CPPB) and has also earned Procurement Certificate Levels I, II, and III for the State of South Carolina. Stacy is a graduate of the Leadership Colleton program and serves on the Leadership Colleton Alumni Association Board. She is active in her community not only through the Leadership program, but also through youth activities with the Recreation Commission and the activities of her church. She plays the drums with the praise and worship team and leads a weekly girl's life group for teenagers. Stacy is the proud parent of a 16 year old daughter, a 12 year old son, and a 16 year old son from her current marriage to an associate youth pastor. Stacy is excited to be serving as one of your Directors at Large and looks forward to working with and for each one of you.

**Region II Director John Hamer, CPPB** has been employed by Berkeley County Government for 30 years. He has been the Director of Procurement for the last 22 years, previously working for the Tax Assessor and Planning Departments. John has been a member of SCAGPO since 1987, serving as a Director at Large from 1997 to 1998. He has also worked on the Conference, Membership, Legislative & Resolutions, the 25th Anniversary, Nominating, Awards & Scholarships, and the Historian Committees. John says, "SCAGPO is a great association with a tremendous resource of knowledge and information from its membership and training seminars/conferences. I will always treasure all the friendships I have made within this organization."

## 2009 SCAGPO FALL Conference

The conference committee has already met for 2009. We will be in Hilton Head at the Marriott for at least one more year. However, based on our conference surveys, we are looking at locations in Charleston and Myrtle Beach for future locations. The Board of Directors also instituted a new pricing plan for 2009. If you pay by September 30, 2009, the registration will be \$125, no increase from the last two years. After that date, the price will \$150.00. We are instituting the additional fee to allow us to have a more accurate count for the hotel. SCAGPO is faced with the same problems as agencies. Reduced revenues mean reducing expenditures. On the conference surveys, several members commented about the cost of the conference. To give you an idea of the cost the organization pays, I have included a breakdown of the cost per member. The food cost alone per member is over \$200 well above the \$125 registration fee. Fortunately with vendor trade show, we are able to keep the cost down for members. The vendor trade show raises enough funds to cover the additional food costs and any member drink tickets. With the economy in flux, the trade show has become even more important to us and spending time with the vendors is why they come. Please if you know of any vendors interested in attending, contact me at [conference@scagpo.org](mailto:conference@scagpo.org).

*Melissa Rae Thurstin CPM*  
Conference Chair

Hotel website is <http://www.marriott.com/hotels/travel/hhhgr-hilton-head-marriott-resort-and-spa/>

Item	Cost to SCAGPO with Service Charges and Taxes
Mixed Drinks	\$11.30
Wine	\$11.97
Domestic Beer	\$6.65
Imported Beer	\$7.98
Sodas and Bottled Water	\$5.32
President's Reception (Cost per Person-Food Only)	\$34.54
Continental Breakfast (Cost per Person)	\$22.54
Luncheon Buffet (Cost per Person)	\$38.34
Dinner Buffet (Cost per Person)	\$79.79
Breakfast Buffet (Cost per Person)	\$33.18

## **2009 Committee Volunteers**

Name	Committees Interested in						
Allen Register, CPPO, ASCPM	Professional Dev.						
Angelia Belcher	Conference Committee						
Bill Leath	Conference Committee	Program Committee					
Carol R. Lee	Program Committee	Conference Committee					
Charlene Pelzer Maffett	Conference Committee						
Cheryl Lyons	Certification						
Christy Davis	Historian	Conference Committee					
Clarissa Belton	Conference Committee						
Clarissa Clark	Conference Committee	Professional Dev.					
Daniel Covey	Finance	Information and Publicity					
David Rawl	Conference Committee						
Debbie Cannon	Certification						
Debbie Gunn	Conference Committee	Certification	Nominating	Program Committee			
Elizabeth Smith	Conference Committee	Program Committee					
Elsie Montgomery	Awards and Scholarship	Professional Dev.	Program Committee				

Name	Committees Interested in						
Georgia Gillens	Conference Committee	Professional Dev.	Program Committee				
Jalorie Robinson	Professional Dev						
James C. Jackson	Certification						
jannella shuler	Information and Publicity						
Jayne Herron	Program Committee						
Jeff Patterson	Conference Committee	Nominating					
Joe Tommie	Awards and Scholarship	Membership	Professional Dev.	Certification			
Johanne Martin	Professional Dev.						
Joyce Wilson	Conference Committee	Certification	Professional Dev.				
Julie Boland	Conference Committee						
Karen Taylor	Conference Committee						
Lanna Wright	Certification	Professional Dev.					
LaShonda Outing, CPPB	Certification						
LINDA K. STOKES	Program Committee						
Lisa Kirk	Finance						
Mac Stiles	Conference Committee	Program Committee	Finance				

Name	Committees Interested in						
Margaret Woodson	Professional Dev.						
Marsha Lomas	Membership	Program Committee					
Michael Emory	Certification						
Michele Mahon	Certification	Membership	Professional Dev.				
Norma Hall, CPPO, CPPB, CPM	Professional Dev.						
Rebecca Ricard	Program Committee						
Robert Hardison	Legislative and Resolutions	Certification					
Rodolfo Callwood	Historian	Awards and Scholarship	Conference Committee	Certification	Membership	Nominating	Professional Dev.
Sabra Walston Mazyck	Legislative and Resolutions	Nominating					
Sam Hanvey	Conference Committee	Information and Publicity	Professional Dev.	Program Committee			
Sheila Willis	Certification						
Sonya Lybrand	Conference Committee						
Stacy Gregg	Information and Publicity	Membership	Professional Dev.				
Stacy Langdale	Conference Committee						
Steve Pullie	Conference Committee						
Tamika Malone	Membership						

Name	Committees Interested in						
Teresa Rogers	Information and Publicity	Professional Dev.					
Thomas Harvin	Membership						
Velma Simmons	Conference Committee	Finance					
Vivian Baxter	Awards and Scholarship	Membership					
Wayne Putnam	Awards and Scholarship						
Wayne Wilcher	Professional Dev.						

## HR's lighter side: A job for the office bozo

April 16, 2009 by Jim Giuliano

Maybe it's because everyone needs a good laugh during a recession. Whatever the reason, Ringling Bros. circus is hiring more clowns. Yes, there are strict qualifications.

The Greatest Show on Earth held auditions in New York City recently where dozens of would-be Bozos showed their stuff to the Ringling Bros. and Barnum & Bailey HR Manager for Clown Employment. We don't know if there's really such a position, but it sounded good.

Among those applying were a customer service rep (sense of humor required), a martial arts instructor (you better laugh at his jokes) and speech therapist (who probably won't be doing a Marcel Marceau routine).

A spokesman for the circus said it takes about 5 to 10 years for someone to become a good clown — other than the office variety who never seem to get better.

Asked what the chief qualification was for a clown job, the spokesman said, " You have to be funny."

## 13 most annoying people to work with

March 10, 2009 by Fred Hosier

Which type of employees drive their co-workers to complain to you? Maybe you'll recognize one of your employees on this list.

In their new book, *Everyday Practices of Extraordinary Consultants*, Christine Lambden and Casey Connor have compiled a list of " The 13 Most Annoying People to Work With."

1. **Pontification Person** - These people go on and on, telling you what they're going to say, saying it and then telling you what they said.
2. **Um Person** - To avoid losing control of the conversation, this co-worker fills every pause with "Um," not realizing that she might be able to think better if she weren't talking.
3. **Too Much Detail Person** - 'Nuff said.
4. **50,000 Foot Only Person** - He is eloquent when you talk about the big picture, but refuses to allow anyone to get into the details, which we all know is where the real work gets done. Unless someone is the CEO of a multi-national corporation, the employee has to be willing to work at any altitude.

5. **Hypnotized by E-mail Person** - If you go to the trouble to think of a meeting topic, send out an invitation, invent an agenda and prepare slides, you naturally expect people who show up for your meeting to pay attention while you talk. Wireless technology has made it possible for people to multi-task very effectively, but there is nothing more defeating than presenting to the tops of the people's heads because everyone at the conference table is hunched over his or her laptop.
6. **Buzzword Person** - This employee is annoying in meetings, team rooms and in cubicles. In fact, this person is just plain annoying all the time.
7. **Foul Language Person** - Much like Buzzword Person, this co-worker is obviously too lazy to think of the right words to express what he is thinking, if indeed he is thinking at all. But this person isn't trying to impress you with his knowledge. He isn't trying to impress you at all. He doesn't care what you think of him.
8. **Reiteration Person** - If the only contribution an employee has to make at work is to restate what has already been said, she doesn't have any contribution to make.
9. **Too Busy To Be Prompt Person** - If an employee is always late to work or every meeting, there is something wrong with the way he manages his schedule or time. He should fix this behavior. It's rude.
10. **Can't Control the Meeting Person** and her arch-nemesis **Wants To Take Over the Meeting Person**.
11. **Secondary Conversation People** - These folks are more annoying if their conversation is less interesting than the meeting.
12. **Disagrees With Everything Person** - This co-worker honestly believes he is just being practical, or serving as the Voice Of Reason, or playing Devil's Advocate. This may be true sometimes, and even helpful occasionally, but when it becomes a habit, everyone else just tunes him out.
13. **Obscure Metaphor Person** - This employee is as annoying as the fool in a troupe of Morris dancers. (See? Wasn't that annoying?)

For more about this book, click [here](#).